

Sales, Development, Management



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ABHISHEK "Abby" MAMGAIN

Analyst

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EDUCATION

University of Southern California , Los Angeles , CA
Candidate PHD in Planning (Real Estate & Urban Economics)

University of Southern California , Los Angeles , CA
Master of Real Estate Development , August 2002

School of Planning and Architecture , New Delhi , India
Master of Architecture with specialization in Urban Design , March 2001

School of Planning and Architecture , New Delhi , India
Bachelor of Architecture , March 1996

EXPERIENCE

Sky West Real Estate Services, Los Angeles

Analyst June 2004 – to date

Real estate research, due diligence & acquisition analyst, development & feasibility analysis (The Dunes Business Park, Malibu Canyon Estates etc), management (Bighorn Properties), sales and marketing in both California and Nevada on a variety of property types including land, retail, office and apartments.

Millenium Homes, Los Angeles

Analyst June 2005 – to date

During the period I conducted due diligence, acquisition analysis, development & feasibility analysis on residential and commercial properties. Additionally, I actively participated in the development process and the negotiations with the city on some of the projects.

Trizec Properties, Los Angeles

Project Specific Oct 2002 – Dec 2002

Assisting ADK & Assoc. on the Destination Impact Report on Hollywood and Highland . Evaluating the performance of Hollywood and Highland (Hollywood) project in terms of visitors and tax dollars generated for the city.

Aeon, New Delhi , INDIA

Owner April 1998 – May 2001

During this period I worked as a developer, developing single family residences in New Delhi , Noida and Gurgaon (India). In addition, I was also involved in design development of Sales training centre (Agra), interiors of Grindlays bank both in New Delhi and Bombay and design development of Sant Dynaeshwari Temple in Pune , India for Interface Inc. I also worked for Fountainhead Inc. (Jan 1999 – July 1999 on a project basis) on 43 CNG / LPG Retail outlets (for Indraprastha Gas Limited) consisting of Online, Mother and Daughter filling stations in New Delhi, India. My responsibilities included development of layouts, services, specifications for the outlets, conducting market surveys and evaluating existing

designs for CNG / LPG outlets.

Concepts, New Delhi , INDIA

Architect & Project Manager July 1997 – Apr 1998

Worked on Interior and Exhibition projects, most notable of these interior projects were Rajasthan State Emporium, New Delhi , Newgen Software Technology (Office), India Pavilion, Singapore and Health Pavilion at India International Trade Fair in New Delhi , India . My responsibilities included development of designs, layouts, services, furniture and details. I was involved in the site supervision and over all management of projects, including development of tenders, specifications, bidding and settling contracts for the projects.