

History

Sky West started in 1987 in Phoenix, AZ when I was a grunt at Scott Jackson Brokerage. As the brokerage company focused in Industrial Real Estate I walked the industrial parks, going door to door looking for listings, in August when it was 115 degrees out. Of course all I could afford were the cheap wool suits but it was a start.

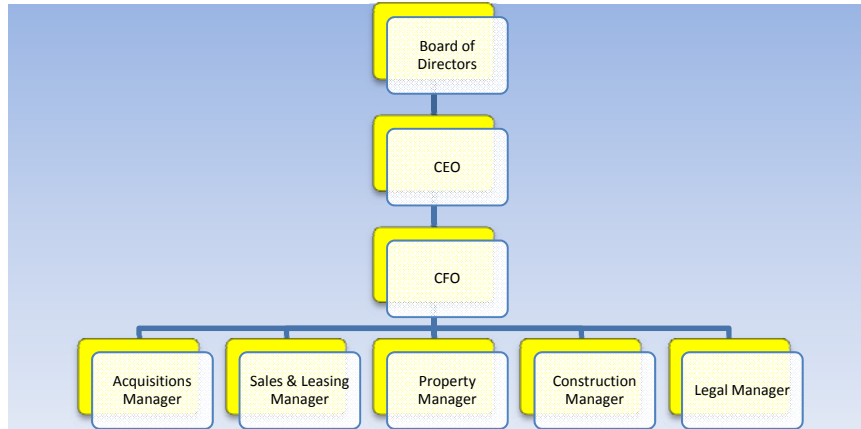


I decided to go to Graduate School and get a better education in Real Estate. I was lucky to land in a great real estate graduate program (One of the best in the country Univ. of Denver) and did learn the real estate business but I did not really get to put my books to real world experience until 1993 when I joined Lands of Sierra, the commercial real estate development company for Northern Nevada's Power Company, NV Energy, formerly Sierra Pacific Power Co.

As the financial analyst for the President and controller I learned that it was not a large team to be able to build a \$500M company, only about 7 people. We built the first Home Depot in RENO, along with other commercial projects that helped me understand and really learn the commercial development business. We built office buildings, retail shopping centers, residential and commercial pads, Build-to-suit corporate stores as well as residential horizontal development to sell high end residential lots.

In 1996 I was asked to join family in Los Angeles. Commercial real estate was half of what we did. We sold, bought, invested, managed and developed multiple 150-unit Apartments projects, Commercial shopping centers, office buildings, single use commercial buildings from Phoenix to Seattle, Boise to Las Vegas and throughout Nevada and California.

After more than 20 years Sky West has grown to manage many assets and build a number of sister companies in Nevada and California. We are growing. The organizational chart below is the plan that we are currently executing.



Sky West is selecting an investment banking firm to assist in setting up the team and raise capital. Our goal is to raise \$500M (in debt and equity) to take advantage of the current market opportunities that present themselves. Since we currently manage and handle over 10 projects we would be looking to grow by another 10 to 15 projects, which is very realistic growth path given our background and the opportunities today.

Our years of experience tells us that there has never been a better time than now to be looking to acquire assets in the commercial real estate business and the next 10 years will present many opportunities. We have over 3,700 sub-contract contacts in our Databases and another 7,000 tenant prospects that we have developed relationships with over the past several years.

Please review our background which is outlined on the home page under 'Sky West Services'. You can read or watch a video on any category of interest.

We would like to work with you and look forward to hearing from you.

Cordially,

Sky West Brokerage, Inc. (NV)
Jeffrey Lowden, President, MBA, Broker
10775 Double R Blvd, Suite 122
RENO, NV 89521
775.315.4314 CELL
775 682 4334 DIRECT
775 682 4301 FAX

Sky West Real Estate Services, LLC
Jeffrey Lowden, Director & Broker
3550 W. 6th St, Suite 400
Los Angeles, CA 90020
310.502.5703 CELL
213.382.9676 DIRECT
213.382.9918 FAX