



### **Brokerage, Leasing & Sales**

Today the business of brokerage, leasing and sales has been taken over by the computer. It is sad how most agents never get the right training to be successful in leasing and sales.

The brokerage business is about hard work and building relationships. It is not enough to send an email or hope that a lead or sale is going to fall into your lap.

Everyone thinks they are in real estate because they have a license. A real professional knows that lead generation comes from prospecting, knocking on doors, pipeline activity, etc.. At Sky West we design a specific system that empowers an agent and breeds success in the real estate business.

At Sky West we train leaders. We know what it takes to assist a client or turn a lead into a lease or sale. We know the dedication and time demands it takes to make a project or leasing campaign successful. We know the detail and go the extra mile it takes to review contracts and follow up to make sure tasks are completed to be able to close an escrow as efficiently as possible reducing stress on our clients.

It takes 7 to 10 follow up calls (which means hundreds of calls out) to prospects and most agents don't get past the first three calls.

If you are looking to work with the best give us a call. If you are looking for an agency to do what you expect and are tired of the 'same old thing' give us a call.

We look forward to working with you.

Cordially

A handwritten signature in cursive script that reads "Lowden".

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