

Sales, Development, Management



Sky West Real Estate Services, LLC  
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## Sky West Real Estate Services (CA) Sales

Sales is the lifeblood of any business and in real estate, it is no different. I have been involved in many different sales positions in my young career, and I can tell you, sales in real estate is by far the most exciting. From the beginning, when the client buys the property, to the time it is sold, there is a lot of effort that goes into the project. There is nothing like closing and handing your client a big check.

The best part of sales is seeing our client successful in their transaction. At Sky West it is important that our client wins, the relationships mean everything to us. The friendships we build along the way are what makes the business so great.

Even though I have my MBA in real estate and I enjoy the financial aspects of developing a property, I find a majority of my time (over 60%) ends up back in sales.

### Abbey Building

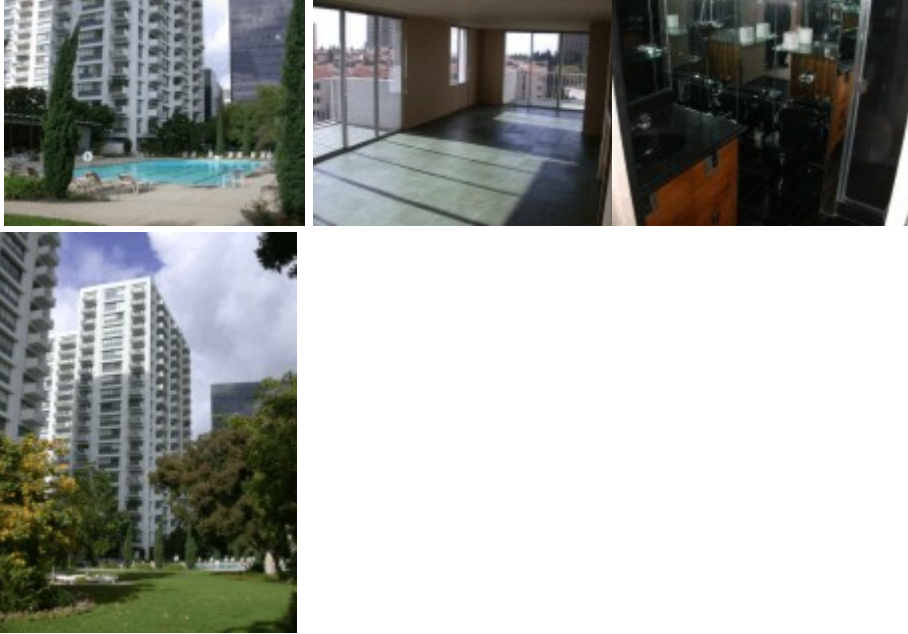
Los Angeles, CA - 38,000 Sq. Ft. Office Building - \$4.1 Million  
Owned/Managed/Sold



### Century Park East

Century City, CA - Condominium - \$390,000  
Owned/Managed/Sold





**3539 Cody Road** **SOLD**  
\$1,075,000  
Owned/Managed/Sold



**Sky West Corporate Centre Group**  
La Quinta, CA - Three lots totaling 2.25 acres - \$1.1 Million  
Owned/Sold



**(NV) Sales**

**724 W. Indian School Road **SOLD****

Phoenix, AZ - 9,900 Sq. Ft. Industrial Building - \$400,000  
Owned/Managed/Sold



**(CO) Sales**

**Madison Street**

Denver, CO - Duplex - \$750,000  
Owned/Managed/Sold

